

# Nazir Sacoor

## Career

### **Chairman and CEO**

#### **[Longevity Group](#)**

September 2007 – Present (1 year 8 months)

### **CEO**

#### **[Aga Khan Foundation, Portugal](#)**

July 2002 – August 2007 (5 years 2 months)

Learnings: Visioning, risk management and exit strategies, social development and poverty alleviation issues, philanthropic entrepreneurship, endowment financial rationale and management, NGOs position in society, the importance of social conscience and social responsibility for corporate leaders.

### **Director of Account Management**

#### **[Watson Wyatt Lisbon](#)**

January 2001 – June 2002 (1 year 6 months)

Learnings: client segmentation, cross-selling of services, entrepreneurship within a corporate.

### **Member of Senior Management**

#### **[Swiss Re](#)**

August 1998 – January 2001 (2 years 6 months)

Learnings: Latin America market knowledge, global vision, business strategy and value chain analysis, market segmentation and positioning of value proposition, networking and client relationship management, aligning HR with business strategy and goals and THERE IS ALWAYS A SOLUTION FOR ANY PROBLEM.

### **Consulting Actuary**

#### **[Watson Wyatt Lisbon](#)**

January 1995 – July 1998 (3 years 7 months)

Learnings: Start up dynamics, team work, client management, how corporations deal with employee benefits within their HR remuneration strategies, developing, implementing and communicating total compensation packages for employees, funding vehicles for employee benefits, fund manager selection, pension funds asset allocation strategies.

### **Pension Fund Actuary**

#### **Millennium BCP**

January 1993 – December 1994 (2 years)

Learnings: How large companies operate, key issues driving the pension fund industry, how corporations think and deal with pensions and its funding issues, the importance of assumptions and sensitivity testing.

## Education

### **IMD (International Institute for Management Development) - Business Programs**

Mini MBA, [Business Administration](#)

1999 – 2000

Programme "Building on Talent"

### **University of Waterloo**

Honours, [Mathematics](#), [Actuarial Science](#)

1988 – 1992

Actuarial Science Undergraduate Honours Degree, University of Waterloo, Canada (Learnings: analytical problem solving, Canadian values, learn how to learn when the solution is not right there).

*Activities and Societies:* [Varsity Soccer](#)

## Other Interests

Golf, football and tennis.